

Music Hub Service Level Agreement, 2020-21 Academic Year

We are launching our revised SLA to schools for the 2020-21 academic year. **To discuss new SLA requests please email MusicSLA@triboroughmusic hub.org**. All requests must be made by the end of the Spring term, by **Friday 3rd April 2020** for September start.

Funding for Music Education

The Department for Education (DfE) funds Music Education Hubs (MEHs) in England, with the Arts Council England (ACE) acting as the fund holder. The DfE/ACE specify that the funding for MEHs **augments and support schools' music curriculum** provision. It is for each school to devise a broad, balanced and relevant music curriculum that meets the needs of all its learners. Therefore, MEHs and schools should work together to offer a joined up and positive musical learning experience.

NEW School membership programme

We are introducing a new School Membership programme from September 2020 as a pilot. The rationale for this new approach is to more clearly articulate to schools how the Music Hub supports all schools. This is an opt-out model meaning all schools in LBHF, RBKC, & WCC are automatically Bronze Members of the TBMH, unless they actively inform us that they would like to opt-out.

The Bronze membership brings many free opportunities. Beyond that, there are Silver and Gold Member levels that do have an additional annual charge, the benefits of which are articulated on the following page. Some services are only accessed through Silver or Gold membership. This is a pilot and will be reviewed with feedback from schools considered a crucial aspect of our future development.

Increasing Initial Musical Experiences – FREE Licence for Whole Class Learning

A new offer for every school is that the TBMH will provide one FREE Whole Class lifetime licence for ONE groove'n'play programme (to be delivered by the school), plus free CPD for one teacher at a centralised venue, and the programme resource. This is worth £200 to the school - £150 for the license, and £50 for the CPD. The resource will only be provided following attendance at CPD.

Traded Services Offered – Summary

Instrumental/Vocal teaching in-school:

- £44 per hour – individual, paired, small group teaching, and./or ensemble leadership

Whole Class Instrumental learning (Programmes covering Yr 1-Yr 7):

- Charged at £44 per hour, plus additional 30 mins PPA for Lead teacher, and 15 mins for support tutor

One day Music teaching programme:

- £300 per day – (any additional hours at standard tutor hourly rate of £44)
- Accessed via Silver/Gold membership

Strategic Consultancy for Music provision:

- Daily rate or pro rata, £600 Bronze; £500 Silver; £400 Gold
- Can include - School Music Quality Assurance; Audit of Provision; Deep Dive advice

Professional Development:

- All CPD charged at £40 half-day/twilight; £80 full-day unless discounted through membership benefits. We deliver a large programme of CPD from EY to Secondary, and tutor training.

Performance Opportunities:

- All events charged at £50 per event unless discounted through membership benefits

Instrument Hire:

- Options available

School membership programme (See table for full details):

- Bronze = FREE
- Silver = £250
- Gold = £500

Pilot - Music Hub School Membership 2020-21

The TBMH aims for all schools to become Bronze members unless they opt out.

Area of work	Bronze FREE to all schools	Silver £250 per annum	Gold £500 per annum
	Real cost: - Primary up to £570 - Secondary up to £620	Real cost: - Primary up to *£1250 - Secondary up to *£1010 *These figures include Bronze costs	Real cost: - Primary up to *£2815 - Secondary up to *£2355 *These figures include Silver costs
Professional Development for the workforce	FREE unlimited staff access to specialist termly Music Good Practice Network twilight meetings: <ul style="list-style-type: none"> 3x Primary phase Real cost £120. 3x Secondary phase. Real cost £120. NB: <ul style="list-style-type: none"> All TBMH CPD charged at £40/£80. All groove'n'play CPD charged at £50. 	As bronze, plus: <ul style="list-style-type: none"> FREE unlimited staff access to at least 3x days of TBMH Schools' CPD programme (excluding groove'n'play CPD). Saving up to £240 per person FREE access for 1 staff member to 3x days of Early Years CPD. Saving up to £240. 	As silver, plus: <ul style="list-style-type: none"> FREE staff access for up to 3 sessions to groove'n'play CPD. Saving £150. FREE access for unlimited staff to c.6 days Early Years CPD. Saving up to £480 per person FREE access for school-employed instrumental/vocal teachers to 3x ½ day termly TBMH Instrumental/vocal tutor CPD. <ul style="list-style-type: none"> Primary up to 3 staff Saving up to £360 (£120pp) Secondary up to 6 staff Saving up to £720 (£120pp)
Activities and Events for schools <i>NB: All events are via application process.</i>	FREE access to participate in the following: <ul style="list-style-type: none"> 3x Playing days, Grades 1-4 (KS2/3) Real cost £150. Big Sing Day (KS2/3). Real cost £50. Future Sounds (KS3/4/5). Saving £50. NB: All events charged at £50	As bronze, plus access to participate in at least one of: <ul style="list-style-type: none"> *Infant Voices Festival (KS1) Saving £50. *Christmas Festival (KS2) Saving £50. Secondary Choirs' Showcase (KS3-5). Saving £50. NB: *Optional support visit charged at £50 for Infant Voices and Christmas Festival.	As silver, plus: <ul style="list-style-type: none"> FREE support visit for Infant Voices Festival Saving £50 FREE support visit for Christmas Festival Saving £50
Whole Class Instrumental Learning	FREE Whole Class lifetime licence for ONE groove'n'play programme (for school's own delivery), plus free centralised CPD for 1 teacher, and programme resource. Real cost £200 NB: this excludes Rastamouse	As Bronze, plus: <ul style="list-style-type: none"> access to buy-in the traded whole day music curriculum teaching package with TBMH tutor 	As Silver, plus: <ul style="list-style-type: none"> 50% off 1 TBMH tutor in the third term for one KS2 Year group. Saving at least £275
Quality & Standards School Music Quality Assurance; Consultancy Support; Provision Audit; Deep Dive advice	£600 per day or pro rata.	£500 per day or pro rata. Saving £100.	£400 per day or pro rata. Saving £200
TBMH Certificate	Certificate of TBMH Bronze School Membership	Certificate of TBMH Silver School membership	Certificate of TBMH Gold School membership
Traded Service	All schools can access the TBMH traded services. £44ph music teaching: <ul style="list-style-type: none"> Individual, Paired, Small Group Teaching; Whole Class Instrumental Teaching; Ensemble Leadership 		
Membership of Music Mark	FREE Membership of Music Mark the national School Association for Music Education. Real cost £50		
Partner Opportunities	Access to a range of opportunities from Quality assured TBMH Partners		
E-newsletter	Termly updates about all Hub activities		
Guidance documents	Access to TBMH specific Teaching and Learning music resources and guidance documents via our website schools' section		
Curriculum advice	One hour's free guidance and discussion about school music curriculum		