

## Music Hub Service Level Agreement, 2019-20 Academic Year

We are launching our revised SLA to schools for the 2019-20 academic year. Please see the **handbook** for details of the services offered; the **terms and conditions** that accompany the handbook; and the new **online booking** system for all SLA requests.

- [Handbook](#) *This details the services we provide including becoming a School Music Partner, and all costs*
- [Terms and Conditions](#) *This details all the terms & conditions of entering into a SLA with TBMH*
- [Online Booking](#) *This is how you apply for our services and submit all requests for provision from Sep 2019*

We ask that all requests are made by the end of this term, by **Friday 5<sup>th</sup> April**.

### [Benefits of working with the Tri-borough Music Hub](#)

The TBMH offers a high-quality and inclusive music education service with a proven track-record over the past 7-years since its formation in August 2012. The TBMH supports the strategic development of music education in, and out, of schools through a range of world-class partnerships that offer an extensive programme of musical learning working with schools, pupils, the workforce and the community.

The TBMH works with schools:

- By supporting the curation of the school's own curriculum through a varied programme of termly workforce development and bespoke advice on in-school programmes;
- By providing a varied programme of large-scale performance and playing/singing events;
- By providing links to quality-assured partner organisation opportunities;
- By providing pupil progression pathways beyond school;
- By offering a traded service for instrumental, vocal, curriculum or ensemble tuition;
- By facilitating peer to peer learning networks between schools.

The TBMH provides a professional service:

- By ensuring that all tutors are quality-assured; undergo a rigorous interview and selection process and enhanced DBS checks; receive termly bespoke continuing professional development; receive annually updated Safeguarding and Child Protection training; and are part of a quality, high-profile music network.
- By co-ordinating all aspects of management in relation to tutor employment (administration of pay claims, payment, tax, National Insurance, pension, IR35).
- By managing and administering all instrumental stock.
- By providing discounts including those available through the **School Music Partner** programme, giving access to a wide range of services provided by the TBMH. Discounted services, using core-funding from DfE and Arts Council, include access to a full CPD programme, performance opportunities, pupil premium subsidies, and whole class instrumental programme offers.

### [Note and rationale about increased charges to schools from September 2019](#)

Due to significant increases in employer contributions to the Teachers' Pension Scheme, and after a single 2.5% increase in the previous seven years, the Tri-borough Music Hub (TBMH) is reluctantly increasing its charges to schools for each hour booked to £44ph from September 2019.

The TBMH will still be subsidising costs to schools by using its DfE/Arts Council funding. The new hourly rate excludes the tens of thousands of pounds spent each year training, observing and administering the pool of Tutors and the SLAs with schools. It does not cover the purchasing and maintaining the instrument stock. We understand that this is still a real cost increase to schools, and have kept the increase as low as possible.

This is not a decision taken lightly, however, it is important to ensure that the Music Hub remains able to offer subsidised rates to schools in the future by maintaining its financial viability now.

The Music Hub remains strongly committed to working with schools to provide high-quality music education.

Become a **School Music Partner** for enhanced access to our services

Cost per annum: £150.

You will receive a **£50 rebate/credit note for our services** upon completion of the 2018-19 Arts Council data return.

- Our full curriculum CPD programme for **free** (unlimited number of teachers from your school)
- **No charge** to participate in some events (e.g. Strings Day, Guitar Day, Vocal Showcase)
- **Discounted participation** in performance events (e.g. Christmas Festivals, Secondary Showcase, Infant Voices)
- **Priority** access to partner events
- Entitlement to discounted tutor provision under the **Pupil Premium Access Scheme** and **KS2 Whole Class Discount Scheme**
- Discounted access to **Quality and Standards** advice
- School membership of [Music Mark](#) which usually costs £50 and includes benefits such as discounted Music Mark CPD, music sector updates and access to a library of resources
- By becoming a School Music Partner, this is also a pledge that your school supports the work of the Music Hub and the values access to high quality music education for your pupils

Service	Cost to School Music Partners	Cost to all other schools
<b>Full CPD programme</b> <ul style="list-style-type: none"> <li>• Conferences</li> <li>• Twilights</li> <li>• Full-day</li> <li>• Primary, SEND, Secondary, All-through</li> </ul>	Free	<ul style="list-style-type: none"> <li>• Half day / twilight £40,</li> <li>• Full day £80</li> </ul>
<b>Performance events:</b> <ul style="list-style-type: none"> <li>• Christmas Festivals</li> <li>• Battle of Bands</li> <li>• Secondary Showcase</li> <li>• All Playing Days</li> <li>• Primary Vocal Showcase</li> <li>• Infant Voices Festival</li> <li>• TBC GnP Day</li> </ul>	1/3 discount charged-for events <ul style="list-style-type: none"> <li>• £55</li> <li>• Free</li> <li>• £55</li> <li>• Free</li> <li>• Free</li> <li>• £55</li> <li>• Free</li> </ul>	Full price for all charged-for events <ul style="list-style-type: none"> <li>• £80</li> <li>• Free</li> <li>• £80</li> <li>• £30</li> <li>• £30</li> <li>• £80</li> <li>• £30</li> </ul>
<b>Quality and Standards</b> bespoke school curriculum review	£400 per day (or pro rata)	£500 per day (or pro rata)
<b>Whole day Music Curriculum</b> Teaching	£294 per day	
<b>Traded Service</b> Instrumental, Vocal, Ensemble, Enrichment teaching	£44 per hour (individual, paired, small group teaching; whole class instrumental learning; ensemble and enrichment)	
<b>Whole Class Instrumental Learning</b>	50% discount off the third term for one year group (KS2 only)	No discount
<b>Pupil Premium subsidy</b>	50% discount for PPG pupils following WCIL learning the previous year	No discount
Instrument Hire: <b>When using TBMH tutors for delivery</b>	£10 per instrument per term £100 per class per set per term	
Instrument Hire: <b>If not using TBMH tutors for delivery</b>	£20 per instrument per term £300 per class set per term	