

Tri-borough Music Hub Service Level Agreement

This summary document outlines the offer to all state-maintained schools (including Free schools, and Academies) in Hammersmith & Fulham, Kensington & Chelsea, and Westminster. The Tri-borough Music Hub (TBMH) can also provide services to Independent Schools; however, charges are higher and reflect the differences from LA status.

Supporting schools to embed music

The TBMH delivers a comprehensive programme of strategic support open to every school, each academic year. This comprises:

- advice for the reviewing, planning, and embedding of music within your school curriculum through our bespoke [guidance](#) on creating your own school music plan, and self-assessing your provision.
- termly continuing professional development for all school phases, specific to music teachers and those with music leadership responsibilities.
- music-making performance events linked to curriculum, and in-school music development.
- extension activities for pupils with an enjoyment and/or aptitude for music.
- links to opportunities from our quality-assured partner organisations.

Using core funding from the Department for Education and Arts Council England, we offer all activity at subsidised rates, and in addition we also provide further discounts to schools/pupils to encourage deeper music engagement. There are some charges made to schools for the range of opportunities we offer and this document outlines these costs.

School Music Partner Offer: **£100 per annum**

For just £100 per annum, schools (or £200 for Independent Schools) can benefit from:

- our full CPD programme (for unlimited teachers from each school),
- 1/3 discount off all charged for performance events,
- school membership of [Music Mark](#), and
- priority access to partner events.

CPD for all schools

CPD for the entire music workforce remains an essential part of the role of the TBMH and we are committed to offering the very best training which covers the depth and breadth of musical learning for pupils. CPD is charged as follows:

- Half-day/twilight = £40 (£60 to Independent Schools)
- Full day = £80 (£120 to Independent Schools)
- Or all CPD below is **FREE to School Music Partners**

The annual programme of CPD will be delivered as follows:

Autumn term:

- TBMH Tutors (full day)
- Primary Music Teachers (twilight)
- Secondary Music Teachers (twilight)
- SEND Teachers (half-day)
- All schools' music/arts conference in partnership with Lyric Hammersmith (half-day)
- Christmas Festival inset (twilight)

Spring term:

- TBMH Tutors (full day)
- Primary Music Teachers (full day)
- Secondary Music Teachers (twilight)
- SEND Teachers (half-day)
- Infant Voices Festival inset (twilight)

Summer term:

- TBMH Tutors (full day)
- Primary and SEN/D Music Teachers (full day)
- Secondary Music Teachers (twilight)

Traded Service

Our traded offer to schools is split into seven main areas:

1. Small Group or Individual teaching
2. Whole-class Instrumental learning (plus resources)
3. *New* Play-on Scheme (supporting PPG pupils)
4. *New* 1-day Music Teaching Offer
5. Ensemble Leadership
6. Instrument Hire
7. Quality and Standards Bespoke School Strategic Advice

This sits alongside our CPD programme and Performance programme.

| Service Provided | Charges Made | | | |
|---|---|--|--|---|
| | School Music Partner | Non-School Music Partner | School Music Partner | Non-School Music Partner |
| | State Maintained schools | | Independent schools | |
| School Music Partner | £100 per annum | | £200 per annum | |
| Small Group or Individual teaching | £39 per hour | £39 per hour | £45 per hour | £45 per hour |
| Whole-class Instrumental learning | £39 per hour; plus eligible for <i>3rd term free offer</i> | £39 per hour | £45 per hour | £45 per hour |
| | See later section for details of purchasing Whole Class Instrumental Learning licenses | | | |
| <i>New</i> Play-on Scheme | £19.50 for eligible Pupil Premium Grant students, if school bought in TBMH Whole Class Instrumental Learning in 2017-18 | | n/a | n/a |
| <i>New</i> 1-day Music Teaching Offer | £225 per day (6 hours contact, 30 weeks of year) | n/a | £260 per day (6 hours contact, 30 weeks of year) | n/a |
| Ensemble Leadership | £39 per hour | £39 per hour | £45 per hour | £45 per hour |
| Instrument Hire | <i>See later section</i> | <i>See later section</i> | <i>See later section</i> | <i>See later section</i> |
| Quality & Standards Bespoke School Strategic Advice | £400 per day (or pro rata) | £500 per day (or pro rata) | £550 per day (or pro rata) | £650 per day (or pro rata) |
| CPD programme | FREE | - £40, Half-day / twilight - £80, Full day | FREE | - £60, Half-day / twilight - £120, Full day |
| Performance programme | 1/3 discount off all charged for performance events | Full Price (see later section) | n/a | n/a |

Benefits of Having an SLA with the Music hub

Schools that buy-in TBMH tutors to deliver in-school traded work benefit from:

Experience

- All tutors have been through a rigorous interview process and have demonstrated understanding of teaching and learning principles as well as being highly-skilled musicians
- Many of our tutors hold QTS

Training

- Tutors are provided with a programme of termly continuing professional development
- Tutors receive Safeguarding and Child Protection training including annual updates

Value

- Large discounts available on three terms of bought-in whole class instrumental tuition
- Discounted rates available for buying in a whole day of music provision
- Tutors are provided with resources, including practice books for pupils to use

Convenience

- Tutors are paid directly by the Hub: schools do not have to deal with invoices and payments
- All potential on costs (tax, NI, pension) are dealt with and paid for by the Hub
- No IR35 tax legislation implications for schools with Hub tutors
- Schools and tutors have access to the support of Hub managers in dealing with any issues should they arise
- The Hub will provide a deputy from the tutor pool if the tutor is ill for an extended period
- All tutors are enhanced DBS checked by the Local Authority
- Schools and their pupils will have the benefit of very close links to the TBMH network of ensembles, after school provision and our partner projects with world-class partners

Quality Assurance

- Qualified and experienced education professionals provide QA monitoring on a regular basis
- Detailed reports are provided to the school for distribution to pupils on an annual basis

THE SERVICES TO BE REQUESTED - Provision Request Sheet

Please note that this one-page is a summary of your school requests, and that all specific details will need to be discussed with TBMH following this initial indication of services required. More information can be found on the website [HERE](#).

School Name:

Borough:

- State Maintained School
- Free School
- Academy
- Independent School

Number of classes per year group:

SLA Request Summary & Overview:

| No. | Service Provided | Requested by school | Not Requested by School |
|-----|---|---------------------|-------------------------|
| 1 | Become a School Music Partner | | |
| 2 | Small group / individual teaching* | | |
| 3 | Whole Class Instrumental learning* | | |
| 4 | New Play-on Scheme (PPG pupils)* | | |
| 5 | New 1-day Music Teaching Offer* | | |
| 6 | Ensemble Leadership* | | |
| 7 | Instrument Hire* | | |
| 8 | Quality & Standards Bespoke Strategic Advice* | | |
| 9 | CPD Programme | | |
| 10 | Performances & Events Programme | | |

***All specific details will need to be discussed with TBMH following this initial indication of services required.**

Music Contact Details:

- The named person for music in my school is:
- Their email address is:

Business Contact Details:

- The named Business person in my schools is:
- Their email address is:

I agree to the Terms and Conditions laid out within the main TBMH SLA and confirm that my school will work together with the TBMH to ensure our pupils receive the best possible music education.

Signed:(authorised signatory on behalf of the school)
Please type name if no e-signature is available

Date:.....

PLEASE RETURN THE SIGNED AND COMPLETED FORM TO
MusicSLA@triboroughmusic hub.org

by Thurs 29th March 2018 with the subject title stating
"Music Hub SLA 2018-19 + [Your Schools Name]"